

**ADDENDUM TO
SOUTH HILLS SCHOOL OF BUSINESS AND TECHNOLOGY AND SOUTHERN NEW HAMPSHIRE
UNIVERSITY
ARTICULATION AGREEMENT DATE: 03.21.2018**

TO: David Schaitkin, Director of Education, South Hills School of Business and Technology
FROM: Director of Academic Alliances, Southern New Hampshire University COCE
RE: ADDENDUM OF ADDITIONAL PROGRAM ARTICULATIONS
DATE: 12.28.2018

Southern New Hampshire University College of Online and Continuing Education is please to announce the following newly formated transfer pathway options for South Hills School of Business and Technology students pursuing a bachelor degree. It is our goal to maintain the accuracy and effectiveness of articulation agreements, so we have attached the following new pathways which reflect changes to our 2017/18 General Education requirements to replace those in our original articulation agreement. This addendum will be added to the current articulation agreement dated 03/2018. Please distribute this guide to the appropriate faculty.

In order to ensure you have the most current information, please take note of the following changes to the original contract:

- Under **“II. TRANSFER PATHWAY(S),”** item number 3 will now read:
 - A.S.B. Allied Health to B.S. Health Sciences
 - A.S.T. Engineering Technology to B.S. Technical Management II
 - A.S.T. Information Technology to B.S. Information Technology

We value our partnership with South Hills School of Business and Technology Community College and look forward to providing additional opportunities for students to further their education.



A.S.B. Allied Health Degrees (Administrative Medical Assistant & Medical Assistant) to B.S. Health Sciences
South Hills School of Business and Technology - Southern New Hampshire University-COCE

Students who transfer with a conferred associates degree are entitled to a 10% tuition reduction accessed through mySNHU.edu.
 This guide serves as a mapping tool for students. Individual student evaluations will vary.
 Please contact SNHU-COCE Academic Alliances Team for personalized guidance or questions at:
 Admissions: 1.800.668.1249 | AcademicAlliances@snhu.edu

South Hills School of Business and Technology A.S.B. Allied Health Related Degrees	Cr	Southern New Hampshire University-COCE B.S. Health Science Course Requirements	Cr
Courses in bold are the associate degree required courses.		General Education Core Requirements	
GE 183 Business English I	3	ENG 122 English Composition I	3
GE 184 Business English II	3	ENG 123 English Composition II	3
GE 258 Statistical Methods and Applications	3	IHP 340 Statistics for Healthcare Professionals	3
MD 108 Medical Terminology	3	SNHU 107 or Free Elective for students transferring 12+ credits	3
GE 179 Math for Healthcare Professionals	3	IDS 100 or Free Elective for students transferring 12+ credits	3
GE 210 Business English III	3	EFAH: Fine Arts and Humanities Elective (ENG, FAS, HUM, LIT, MUS, PHL, LAR, LAS, LFR, LSP, LAN, LMA, HUM 100, or HUM 200)	3
Fine Arts and Humanities General Education Core (FAS, HUM, MUS, LIT, or PHL)	3	EFAH: Fine Arts and Humanities Elective (ENG, FAS, HUM, LIT, MUS, PHL, LAR, LAS, LFR, LSP, LAN, LMA, HUM 100, or HUM 200)	3
Social and Behavioral Sciences General Education Core (ATH, SOC, ECO, ENV, POL, or PSY)	3	ESBS: Social and Behavioral Sciences Elective (ATH, ECO, HSE, POL, PSY, SCS, SOC, SCS 100, or SCS 200)	3
Social and Behavioral Sciences General Education Core (ATH, SOC, ECO, ENV, POL, or PSY)	3	ESBS: Social and Behavioral Sciences Elective (ATH, ECO, HSE, POL, PSY, SCS, SOC, SCS 100, or SCS 200)	3
	3	BIO 210 Introduction to Anatomy and Physiology	3
MD 102 Anatomy & Physiology I	3	ESTM: Science/Technology/Mathematics Elective (BIO, CHM, ENV, GEO, GRA, IT, MAT, PHY, SCI, IHP 340, PHL 214, SCI 100, or SCI 200)	3
History Electives (HIS)	3	EHIS: History Electives (HIS, HIS 100, or HIS 200)	3
History Electives (HIS)	3	EHIS: History Electives (HIS, HIS 100, or HIS 200)	3
SNHU Course	3	Choose one (1) Seminar Course: IDS 400, IDS 401, IDS 402, IDS 403, or IDS 404	3
SNHU-COCE Transfer of Allied Health Discipline Course Electives			21
SNHU-COCE accepts up to 21 credits for Allied Health Degrees. Allied Health related credits above 21 will be applied to either free electives or the general education core if approved and/or available.			
SNHU-COCE Major Course Requirements			21
HCM 320 Healthcare Economics			3
HCM 340 Healthcare Delivery Systems			3
HCM 345 Healthcare Reimbursement			3
HCM 400 Healthcare Finance			3
IHP 420 Ethical and Legal Considerations of Healthcare			3
IHP 430 Healthcare Quality Management			3
HCM 491 Health Sciences Capstone			3
South Hills School of Business and Technology Courses		SNHU-COCE Free Electives	
Remaining credits from allied health electives	Varies	Free Electives	Varies
South Hills School of Business and Technology A.S.B. Allied Health Degree Credits		SNHU-COCE B.S. Health Sciences Total Credits Required	
60-90		120	

* Excess general education credits are transferred as free elective credit, if available.

- This guide serves as a mapping tool for students and is based upon SNHU-COCE 2018/2019 Academic Catalog at time of enrollment and this institution's equivalent academic year. Transfer equivalents earned prior or subsequent to this academic year will be evaluated on a case by case basis for transfer equivalency.
- Students must earn a grade of "C-" or better for course transfer.
- Students may transfer up to 90 credits if previous credits earned meet SNHU-COCE's degree requirements and academic standards for transfer.
- Students must take at least 30 credits (ten classes) at SNHU-COCE to be awarded a bachelor's degree.



A.S.T. Engineering Technology to B.S. Technical Management II
**South Hills School of Business and Technology - Southern New Hampshire University-
 COCE**

Students who transfer with a conferred associates degree are entitled to a 10% tuition reduction accessed through mySNHU.edu.
 A conferred associate degree in a technical related field is required to enroll in the B.S. Technical
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South Hills School of Business and Technology A.S.T. Engineering Technology Degrees	Cr	Southern New Hampshire University-COCE B.S. Technical Management Course Requirements	Cr
Courses in bold are the associate degree required courses.		General Education Core Requirements	
			21
GE 183 Business English I	3	ENG 122 English Composition I	3
GE 184 Business English II	3	ENG 123 English Composition II	3
GE 258 Statistical Methods and Applications	3	MAT 240 Applied Statistics	3
	3	ECO 201 Microeconomics	3
	3	ECO 202 Macroeconomics	3
	3	Choose one (1): HUM 100, Philosophy, or Fine Arts course	3
	3	HIS 100 Perspectives in History	3
A.A.S Technical Discipline Course Electives			
SNHU-COCE transfer of technical course related electives earned through a conferred A.A.S. degree. Student must transfer in 60 credits from a conferred Associate's Degree in a technical field.			Varies
Course Equivalencies		Business Core Requirements	
			24
		ACC 201 Financial Accounting	3
		ACC 202 Managerial Accounting	3
		BUS 206 Business Law I	3
		FIN 320 Principles of Finance	3
		IT 210 Business Systems Analysis and Design	3
		MKT 113 Introduction to Marketing	3
		OL 125 Human Relations in Administration	3
		OL 421 Strategic Management and Policy (Capstone)	3
SNHU-COCE Major Course Requirements			
			15
		IT 100 Introduction to Information Technology	3
		QSO 340 Project Management	3
		QSO 360 Six Sigma Quality Management	3
		Choose two (2) courses from the following: QSO 310, QSO 320, QSO 330, QSO	6
South Hills School of Business and Technology A.S.T. Engineering Technology Degree Credits	60-90	SNHU-COCE B.S. Technical Management II Total Credits Required	60

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A.S.T. Information Technology to B.A. Information Technologies
 South Hills School of Business and Technology - Southern New Hampshire University-COCE

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South Hills School of Business and Technology A.S.T. Information Technology Courses Requirements	Cr	Southern New Hampshire University-COCE B.A. Information Technologies	Cr
Courses in bold are the associate degree required courses.		General Education Core Requirements	
GE 183 Business English I	3	ENG 122 English Composition I	3
GE 184 Business English II	3	ENG 123 English Composition II	3
GE 258 Statistical Methods and Applications	3	MAT 136 Introduction to Quantitative Analysis	3
IT 200 Networking Essentials	3	SNHU 107 or Free Elective for students transferring 12+ credits	3
CP 135 Business Applications	3	IDS 100 or Free Elective for students transferring 12+ credits	3
Fine Arts and Humanities General Education Core (FAS, HUM, MUS, LIT, or PHL)	3	EFAH: Fine Arts and Humanities Elective (ENG, FAS, HUM, LIT, MUS, PHL, LAR, LAS, LFR, LSP, LAN, LMA, HUM 100, or HUM 200)	3
Fine Arts and Humanities General Education Core (FAS, HUM, MUS, LIT, or PHL)	3	EFAH: Fine Arts and Humanities Elective (ENG, FAS, HUM, LIT, MUS, PHL, LAR, LAS, LFR, LSP, LAN, LMA, HUM 100, or HUM 200)	3
	3	PSY 108 Introduction to Psychology	3
Social and Behavioral Sciences General Education Core (ATH, SOC, ECO, ENV, POL, or PSY)	3	ESBS: Social and Behavioral Sciences Elective (ATH, ECO, HSE, POL, PSY, SCS, SOC, SCS 100, or SCS 200)	3
	3	MAT 243 Applied Statistics for Science, Technology, Engineering and Mathematics (ESTM)	3
CP 129 Introduction to SQL Databases	3	ESTM: Science/Technology/Mathematics Elective (BIO, CHM, ENV, GEO, GRA, IT, MAT, PHY, SCI, IHP 340, PHL 214, SCI 100, or SCI 200)	3
History Electives (HIS)	3	EHIS: History Electives (HIS, HIS 100, or HIS 200)	3
History Electives (HIS)	3	EHIS: History Electives (HIS, HIS 100, or HIS 200)	3
SNHU Course	3	Choose one (1) Seminar Course: IDS 400, IDS 401, IDS 402, IDS 403, or IDS 404	3
Arts and Science Courses		9	
		COM 126 Introduction to Mass Communication	3
		IT 140 Introduction to Scripting	3
		Choose one (1) from: SCI218 Natural Resources or SCI220 Energy and Society	3
Major Courses		45	
		IT 145 Foundation in Application Development	3
CP 132 Introduction to Programming and Logic	3	IT 200 Fundamentals of Information Technology	3
CP 133 Hardware	3	IT 201 Computer Platform Technologies	3
		IT 210 Business Systems Analysis and Design	3
IT 202 Database Administration	3	IT 235 Database Design	3
CP 134 Website Design	3	IT 270 Web Site Design	3
CP 277 Project Management	3	IT 328 Project Management in Information Technology	3
		IT 331 Human Factors in Information Technology	3
		IT 340 Network and Telecommunication Management	3
		IT 380 Cybersecurity and Information Assurance	3
		IT 385 Information Technology Communications	3
		IT 412 Cyberlaw and Ethics	3
		IT 415 Advanced Information Systems Design (Capstone)	3
		IT 420 Advanced Information Systems Implementation (Capstone)	3
		IT 489 Information Technology Portfolio Planning	3
		OL 125 Human Relations in Administration	
South Hills School of Business and Technology Courses		SNHU-COCE Free Electives	
MG 116 Introduction to Business	3	Free Elective	
IT 201 UNIX/Linux Essentials	3	Free Elective	
IT 203 PHP	3	Free Elective	
CP 294 Content Management Systems	3	Free Elective	
South Hills School of Business and Technology A.S.T. Information Technology Credits	42+	SNHU-COCE B.S. Information Technologies	120

- * Excess general education credits are transferred as free elective credit, if available.
- It is possible for students transferring course equivalencies for SNHU IT 140 Introduction to Scripting and MAT 240 Applied Statistics to waive the MAT 243 Applied Statistics
- New students are eligible to take a free math assessment that, depending on their score, can earn up to six math credits toward this degree. Consult with your SNHU Advisor.
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